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creating connections

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4th ANNUAL
ConsortiumWEST

Showcasing Top Emerging + Diverse Managers

POWERED BY RG+ASSOCIATES

January 25-26, 2017 | UCLA Luskin Conference Center

Showcasing Top Emerging and Diverse Managers

Smart investors are looking to get in early with small, specialized managers positioned for sustainable growth and performance. Why? Smaller managers are more nimble and

are delivering stronger returns than managers with $1B-plus AUM.

Who are the undiscovered talent? What sectors, industries, and regions are being tapped to create alpha? Meet top undiscovered managers at ConsortiumWEST. You'll be able to source managers across sectors in investment strategy sessions, interactive audience dialogue and one-on-one meetings. Prominent institutional investors will share insights into how and where they're allocating capital.

AUDIENCE

Bottom line, who's in the room matters. Here's a look at the audience mix at our ConsortiumWEST and ConsortiumEAST 2016 gatherings.

AUDIENCE MIX | INSTITUTIONAL INVESTOR CATEGORY BREAKDOWN | MANAGER ASSET CLASS EXPERTISE | TESTIMONIALS

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INSTITUTIONAL INVESTORS

30%

TOTAL 129

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CONSULTANTS

9%

TOTAL 37

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FUND O

10

TOT

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MANAGERS

46%

TOTAL 197

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OTHERS

5%

TOTAL 22

VIP CONNECT EXCLUSIVE TO CONSORTIUM

VIP Connect sessions put institutional investors face-to-face with emerging and diverse managers for focused and productive conversations. The meetings are a valuable opportunity to make an initial contact or re-connect and start a dialogue.

85% of managers participated in VIP Connect in 2016—we anticipate the same engagement in 2017

80% of managers and LPs indicated the meetings met or exceeded their expectations; 60% expect a second/follow-on meeting as a positive outcome

"We have invested in a number of the managers showcased at the conference over the years."

Bert Feuss, Senior Vice President, Investments – **Silicon Valley Community Foundation**

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